



# 2023 RULES AND REGULATIONS

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## **NOMINATIONS**

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Nomination is made via the Quality Tourism Framework (QTF) online system. This can be accessed at: <https://online.qualitytourismaustralia.com/>

A submission for an award category cannot be made unless a nomination has been made.

All entrants must adhere to the nomination rules and guidelines set out throughout these guidelines.

The nomination collects specific contact information, category selection and agreement to the Awards terms and conditions.

## **ENTRY FEES**

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The Northern Territory does not charge a fee to enter.

## **NOMINATION RULES**

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1. If entering more than one category, then a separate and complete entry must be submitted for each category. However, entrants may only enter one submission in any one of the following categories:
  - a. Attractions – either category 1 OR 2;
  - b. Festivals and Events – either category 3 OR 4;
  - c. Tour Operator – either category 11 OR 12;
  - d. Accommodation – enter category 17, 18, 19, 20, 21, 22 OR 23
2. Entrants that commenced operation for the first time in the qualifying period **MUST** enter the New Tourism Business category.
  - a. For those that commenced operations between 1 July 2022 - 30 June 2023 they are only eligible to enter into New Tourism Business.
3. Entrants cannot change categories after the closing date for submission in the state/territory tourism awards in which they have entered.
4. Qualifying Period
  - a. The qualifying period for the 2023 program is **1 July 2022 to 30 June 2023**. All activities, achievements and innovations referred to within submissions must have occurred within this period.
  - b. For Festivals and Events, where multiple events have been held within the qualifying period each event can make a submission, each submission must be specific to one event. E.g. FestivalAustralia 2022 and FestivalAustralia 2023, each submission would focus on the activities, marketing etc. for the singular event.
5. Trading Period
  - a. All entrants must have traded for the entire qualifying period except those entering the New Tourism Business category, or where trade ceased due to Government restrictions.
  - b. Specifically, entrants in the category New Tourism Business must have commenced trading/visitation or service delivery within the qualifying period. No minimum period of trading has been defined for New Tourism Business.
  - c. Exceptions apply to seasonal businesses and facilities, festivals, events, marketing campaigns, media entries, training and tourism development projects, however the activity being put forward for consideration must have occurred within the qualifying period.
  - d. For Festivals/Events the entirety of the festival/event did not have to occur within the qualifying period, however at least one day of the event must fall within the qualifying period.

6. Nominated state/territory
  - a. Entrants must be based or have specific operations in [the state or territory of their nomination e.g. NT].
  - a. Where a regional awards program is available, entrants must be based in or operate in the region of their nomination.
  - b. Should a company have branches in more than one state/territory they may enter in multiple State/Territory awards. However, the submission must focus on the activities undertaken in the state/territory they are nominating for.
  
7. Memberships
  - a. Not required for entry in the NT.
  
8. Multiple Products
  - a. An entrant, such as a chain or franchise that has multiple products must enter each product individually if they want each property to be able to promote the achievement of winning a tourism award. Alternatively, the corporate head office may enter but the winner logo (provided by ATIC) may only be used by the corporate entity, not the individual products.
  - b. Aside from those categories where stated, one business can submit two entries, including two entries into the same category. However, they will be competing against themselves they may see value in, for example, securing a win and second placing.
  
9. Accommodation Categories
  - a. Accommodation categories will be required to meet accommodation standards specific to their category.
  - b. It is not a requirement for a business to be officially Star Rated. Alternatively, the online accommodation standards would be used to demonstrate the entrant's pre-assessment rating.
  - c. Accommodation standards required
    - i. 5 Star Luxury Accommodation
      1. Official 5 Star Rated
      - OR**
      2. A pre-assessment rating of 5 Stars within the Accommodation Standards
    - ii. 4-4.5 Star Deluxe Accommodation
      1. Official 4 or 4.5 Star Rated
      - OR**
      2. A pre-assessment rating of 4 or 4.5 Stars within the Accommodation Standards
    - iii. 3-3.5 Star Accommodation
      1. Official 3 or 3.5 Star Rated
      - OR**
      2. A pre-assessment rating of 3 or 3.5 Stars within the Accommodation Standards
    - iv. Hosted

1. Official 3 + Star Rated  
**OR**
2. A pre-assessment rating of 3 + Stars within the Accommodation Standards
- v. Caravan and Holiday Park
  1. Official 3 + Star Rated  
**OR**
  2. A pre-assessment rating of 3 + Stars within the Accommodation Standards
- vi. Self Contained
  1. Official 3 + Star Rated  
**OR**
  2. A pre-assessment rating of 3 + Stars within the Accommodation Standard

d. NOTE: Unique accommodation does not have a Star Rating or Pre-Assessment rating pre-requisite.

## **SUBMISSIONS**

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An entrant must nominate for an award before they can commence preparing their submission.

Submissions are made via the same system the nominations are made, this can be accessed at: <https://online.qualitytourismaustralia.com/>

All submissions must include the following:

1. Nomination details.
2. Demonstration of meeting minimum business standards, relevant to their category.
  - a. This can be demonstrated via relevant accreditation with the Quality Tourism framework  
**OR**
  - b. As a part of the business standards question set within their submission.
3. Category questions including supporting images.
4. Word Count
  - a. The submission will be maximum 10,000 words in length for all national categories
  - b. Words within a table are included in the submission word count
  - c. It is the responsibility of the entrant to ensure their submission does not exceed the maximum word count.
5. Images
  - a. The submission can include up to 25 images with caption.
    - i. Images can include infographics, charts, graphs and pictures

- b. Any image used must be for the sole purpose of supporting the submission by providing evidence. Images cannot be used to form part of the written response to a question.
  - i. A good rule of thumb is 'if you remove the images, will the written word still provide a robust answer'.
- c. Captions are to be a maximum of 6 words, not included in the overall word count.
  - i. Any words within a caption above 6 words will be included in the overall word count.
- d. Images are attached via a gallery, and can be hyperlinked into the question response.

Refer to 'How to use images properly' guide.

- 6. A description of no more than 100 words of your company/product, which will be used by media, for announcements at the presentation ceremony, in promotional material and on website listings. As this will be edited and compiled by people who have not viewed your submission, please remember to include your company/product name and where you are located geographically.
- 7. An additional ten images (jpeg format only) which illustrates the entrant's operation should accompany each submission in each category entered. These images will be used for exposure at the presentation ceremony and in official advertising and publications. (Note: 500 dpi files in a JPEG format are required).
  - a. Note: The national awards event production prefers high-resolution images (1920x1080 in dimensions)
- 8. A late submission will not be accepted.

## **COMPLIANCE WITH COMPETITION RULES**

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- 1. The Licensee, in consultation with the Chair of Judges reserve the right to withdraw submissions if an entry is not compliant with the rules.
- 2. All submissions must be reviewed for compliance with the submission guidelines. This must be undertaken initially by the award coordinator, however the withdrawal of a submission should be reviewed and implemented by the Chair of Judging and the Auditor.
- 3. All entrants must clearly demonstrate how they meet the eligibility requirements of each respective category that they choose to enter in Q1. If this is not adequately demonstrated then that entrant may be disqualified.

For example: Tour and Transport and Major Tour and Transport, the two categories are differentiated by the number of full time equivalent employees.

## **INSOLVENCY OF AN ENTRANT**

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1. At any time, following submission of an entry in the Australian Tourism Awards, but prior to the presentation ceremony, should the business become insolvent or place the business under administration, the entrant is no longer eligible to receive an award.
  - a. If prior to the presentation ceremony then the next national finalist shall be elevated to the status of winner.
  - b. If, following the presentation ceremony, the business returns to solvency, then the award cannot be reclaimed.
  - c. The next state/territory finalist will not be elevated to the status of national finalist.

## **VERIFICATION MEETINGS**

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1. The purpose is for verification of the business, not the awards submission. The judges have a proforma from which they work which is aligned to the Quality Tourism Framework (QTF).
2. If a business holds QTF accreditation a verification meeting will not take place.
3. If a business does not hold QTF accreditation, the NT awards owners may elect to conduct a verification meeting on the details provided in the Business Standards section.
4. The verification meeting, if required may be conducted by a member of the judging panel OR an assessor for QTF. All meetings will be conducted via phone, MS Teams (or similar) at a mutually agreeable time.
5. Exceptions to the verification meeting requirements are:
  - a. Categories: 3. Major Festivals and Events / 4. Festivals and Events – Due to the seasonal nature of entrants.
  - b. Categories: 14. Tourism Marketing and Campaigns /25. Excellence in Food Tourism – No mandatory visitation.
6. Meetings are not undertaken for national judging.

### **Category 24. New Tourism Business (not yet accredited)**

1. If a business is not yet accredited or does not meet the relevant accreditation requirements for their category, they will be required to undertake an awards verification meeting. By undertaking an awards verification meeting they will meet the QTF level one site visit certification requirement.
2. If a business wishes to obtain a higher level of certification, additional questions would be required to be assessed relevant to the level module of certification, separate to the awards verification meeting process (this could occur concurrently at the states discretion).

### **Existing Certified Business (not meeting certification requirements)**

1. Level two (Sustainable tourism accreditation)

- a. If a business is certified at level two (Sustainable tourism accreditation) but is not meeting the QTF Site Visit Certification Requirements they will be required to undertake an awards verification meeting.
- b. The awards verification meeting would meet the requirements of a QTF level two (Sustainable tourism accreditation) certified site assessment.

### Higher/Other Modules

1. If a business is certified at a level higher than QTF level two (Sustainable tourism accreditation), but is not meeting the QTF Site Visit Certification Requirements they will be required to undertake a verification meeting.
2. The awards site visit will not meet the higher QTF Site Visit Certification requirements. An independent site assessment will be required to be undertaken.

### Criteria

1. Judges or the QTF assessor will ask to see the following documentation to verify details provided in the Business Standards section:
  - HR
  - Business and Marketing Planning
  - Customer Service
  - Business Operations
  - Risk Management
  - Environmental Management

### Scoring

1. No scores are applicable to the Business Standards section or any verification meetings. The submission review judges do not review the verification meeting notes.

### ONLINE REVIEW

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1. The online review will account for 10% of the total score.
2. An online review will be undertaken to assess the entrant's online activities including:
  - a. The entrant's website
  - b. The entrant's social media channels
  - c. The entrants search engine optimisation
  - d. The entrants external listing sources.

### CONSUMER RATING

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1. The consumer rating will be derived from the GRI provided by ReviewPro and will account for 20% of the total score available, with some exceptions
  - a. Where they have their own specific question set and the consumer ratings do not match what is being assessed no consumer review score is incorporated for these categories:
    5. Ecotourism
    6. Cultural Tourism
    7. Aboriginal and Torres Strait Island Tourism categories.

- b. A consumer rating will not be applied to the following categories:
  3. Major Festivals and Events
  4. Festivals and Events
  8. Tourism Retail, Hire and Services
  10. Business Event Venues
  14. Tourism Marketing and Campaigns
  24. New Tourism Business.
  
- c. For those categories where there is a mix of products included, then the consumer rating value would be 5% of the total score. This would include:
  9. Visitor Information Services
  25. Excellence in Food Tourism.
  
2. In order for ReviewPro to generate a GRI you need a minimum of 25 reviews over a period of 12 months across the platforms which ReviewPro analyses.
3. Businesses that do not have a GRI for the qualifying period will receive a score of 0 for consumer rating.
4. To request a ReviewPro account, you can simply do this via the online awards platform.
  - a. To updated sources used for your ReviewPro account e.g. if you have a new listing on a review site, please email your Program Manager.
5. Alternate review platforms that are not included within the ReviewPro analysis will not be able to be incorporated to determine the customer rating score.

## **TERMS AND CONDITIONS**

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All nominees must agree to the following terms and conditions:

- *By entering the Brolga Northern Territory Tourism Awards, you authorise the use and/or reproduction of images and the 100 word description provided in relation to any editorial/advertising purposes initiated in conjunction with the awards and the Australian Tourism Awards.*
- *I understand that the Northern Territory Licence has ultimate decision making as to which category my product enters. They have the right to move my nomination to an appropriate category if I am not eligible for the initially nominated category.*
- *Your contact details may also be supplied to agencies/sponsors engaged on behalf of award/organisers/committees for promotional purposes.*
- *Under no circumstances will judges be held responsible for any comment, viewpoint or expression, whether expressed or implied, concerning the standard or quality of an entrant's submission.*
- *By ticking the terms and conditions box, you agree not to bring a claim against any Judge, or state/territory Award owner in relation to feedback on your submission.*
- *I declare that the information provided in this submission be true and correct to the best of my knowledge and I agree to the terms and conditions as outlined.*



## TROUBLESHOOTING

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### Images

- See separate guide on how to use images properly.

### Delays/Freezing

If an entrant is experiencing delays or lost data it could be for one of the following reasons:

- Connection speed
  - Connection speed and connection reliability is by far and wide the biggest source of problems in the Awards world. And it has to do with uploading of data. Most internet service providers will give you decent download speeds – so streaming something like Netflix or social media will be fine; but upload speeds tend to be much slower. And this is particularly articulated when you're uploading images. It is quite common to throttle upload speeds especially when multiple people are using the same wifi access point; and this is particularly true of accommodation establishments where wifi is often strained when used by multiple staff and/or guests of the establishment.
  - One of the simplest solutions is to plug in a LAN cable into the laptop. A cable is hugely faster than going over wifi, especially when that wifi is already under pressure by multiple people.
- Images may be too large
  - If images are larger than the recommended size (Images must be no bigger than 10MB each in jpeg format - preferably 500dpi files and 1920 x 1080.) then it won't get uploaded.
  - Resizing images to a modest size before uploading is recommended. Also recommend to wait until an image has finished upload before starting on the next one.
- Pasting
  - Another thing QLBS have noticed is that entrants tend to put their submission into a Word document, and then copy and paste from the Word document into the submission. This is actually a good thing – but the problem comes in with the amount of stuff they are trying to paste in all at once. Often they're copying and pasting a page of text, with multiple images all at the same time – and trying a single paste operation to get it all into the response - and their upload bandwidth can't cope. It's advisable to upload one section at a time. Do not try and copy text along with images.
  - Pasted from websites is quite common too – and often this has similar issues as there's styling and hidden characters in a website that adds to what is being pasted.
  - Pasting is fine, when done in moderation. One section at a time, or a piece of text at a time – not multiple elements because unless you have a very good internet connection – it will create problems. Also, only from word or other text based program, not from a website.
- Multiple people working on the same submission can override other's work.

- Modern operating systems.
  - It is advised not to try filling in an Awards submission from their phone. Laptops are the best medium. QLBS are aware of at least one entrant that was still using a Windows 8 machine and Internet Explorer this year – so it's worth checking that people are on a modern operating system (like Windows 10) with a modern browser e.g. Chrome/Firefox/Edge for best experience.

If none of the above are the issue, send the problem to your Program Manager with the following information:

- Business name
- Which submission (if more than one)
- Device and browser type used
- Specific issues e.g. connection keeps timing out, freezing, losing information that was saved
- Any images to demonstrate what the issue is or a word of source document that the entrant are working from.

## **FURTHER DETAILS AND ASSISTANCE**

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Visit [BrolgaAwards.com.au](https://BrolgaAwards.com.au)

Contact the Brolga Northern Territory Tourism Awards team on:

Email [BrolgaAwards@nt.gov.au](mailto:BrolgaAwards@nt.gov.au)

Phone 08 8999 3808