Combined (Domestic and International) Snapshot YE September 2023

NORTHERN TERRITORY TOURISM NT

\$2.6 BILLION

VISITOR EXPENDITURE YE SEPTEMBER 2023 FROM 1.6 MILLION VISITORS

TOTAL VISITORS

1,569,000

YE SEP 2023

1,518,000

YE SEP 2022





6.9

YE SEP 2022

7.1 YE SEP 2023

\$1,629 YE SEP 2023 \$1,533 YE SEP 2022

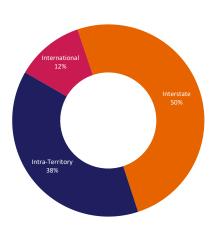
AVERAGE SPEND

PER TRIP

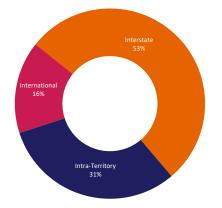
COMBINED VISITOR NORTHERN TERRITORY SUMMARY		Visitors		Change		Change			
YEAR ENDING SEPTEMBER	2019	2022	2023	on 2022	2019	2022	2023	on 2022	
Visitors ('000)	1,953	1,518	1,569	3.4%	973	830	835	0.6%	
Visitor nights ('000)	12,349	10,506	11,116	5.8%	5,900	4,996	4,785	-4.2%	
Expenditure (\$ million)	2,308	2,327	2,556	9.9%	1,191	1,363	1,411	3.6%	
Average length of stay (nights)	6.3	6.9	7.1	0.2	6.1	6.0	5.7	-0.3	
Average spend per trip (\$)	1,182	1,533	1,629	6.3%	1,225	1,642	1,690	2.9%	
Visitor market share of Australia (%)	1.6	1.5	1.3	-0.2pp	1.9	1.8	1.7	-0.1pp	

COMBINED VISITOR NORTHERN TERRITORY SUMMARY		Visitors		Change		Change		
SEPTEMBER QUARTER	2019	2022	2023	on 2022	2019	2022	2023	on 2022
Visitors ('000)	659	603	527	-13%	383	351	369	5.0%
Visitor nights ('000)	4,545	4,487	3,599	-20%	2,598	2,482	2,168	-13%
Average length of stay (nights)	6.9	7.4	6.8	-0.6	6.8	7.1	5.9	-1.2
Visitor market share of Australia (%)	2.2	2.1	1.8	-0.3pp	3.3	2.9	3.0	0.1pp





HOLIDAY VISITORS



- For the year ending September 2023, visitors to the Northern Territory (NT) increased by 3.4% compared to the year ending September 2022. Visitation for the September quarter 2023 decreased 13% compared to the same period in 2022.
- International borders to Australia opened on 21 February 2022, while border restrictions for all interstate markets entry into the NT were lifted 20 December 2021.
- There were 180,000 international visitors in the year ending September 2023.
- New South Wales, Victoria, and Queensland represented the largest interstate holiday source markets for the NT in the year ending September 2023.

NOTE: Percentage changes in this report are compared to 2022 data, unless otherwise stated. Visitors refers to all purpose visitors unless otherwise stated.







NORTHERN TERRITORY VISITOR SUMMARY YEAR ENDING SEPTEMBER 2023	Visitors ('000)	isitors ('000) % change / on 2022 /		Average spend per trip (\$)	
Intra-Territory					
Total	602*	-2.8%	3.2	1,198	
Holiday	261	-19%	2.1	571	
Visiting friends/relatives	69	-4.5%	1.7	360	
Business	223	11%	4.9	1,214	
All other reasons	55	88%	3.0	4,983	
Interstate					
Total	787*	-7.9%	6.7	1,830	
Holiday	443	-8.9%	6.5	2,378	
Visiting friends/relatives	115	-1.5%	7.1	862	
Business	232	-2.2%	6.2	1,089	
All other reasons	31	-1.5%	5.1	1,119	
International					
Total	180*	np**	21.6	2,192	
Holiday	131	np**	10.3	1,589	
Visiting friends/relatives	23	np**	29.0	1,036	
Business	9	np**	18.2	2,644	
All other reasons	21	np**	80.0	6,500	
Combined					
Total	1,569*	3.4%	7.1	1,629	
Holiday	835	0.6%	5.7	1,690	
Visiting friends/relatives	207	4.0%	7.7	715	
Business	465	5.2%	5.8	1,180	
All other reasons	107	53%	18.8	4,178	

TOP HOLIDAY SOURCE MARKETS



NEW SOUTH WALES VISITORS 180,000 ↑ EXPENDITURE \$498M ↑



VICTORIA VISITORS 128,000↓ EXPENDITURE \$293M↓

QUEENSLAND VISITORS 50,000↓ EXPENDITURE \$96M↓













VISITORS 17,000 ↓ EXPENDITURE \$33M ↓

UNITED STATES OF AMERICA



GERMANY VISITORS 14,000 ↓ EXPENDITURE \$19M ↓



VISITORS 10,000 ↓ EXPENDITURE \$15M ↓



PARTICIPATION IN ABORIGINAL CULTURAL ACTIVITIES DURING TRIP



O770 International Holiday Visitors

NORTHERN

TOURISM NT



29% Domestic Holiday Visitors





*Total visitors may not add up to the sum of the below purposes of travel, as more than one stopover in the NT is possible during a trip. Note: International results are compared to 2019. **np - indicates data is not publishable.

Department of Industry, Tourism and Trade





Combined (Domestic and International) Snapshot YE September 2023

VISITOR SUMMARY

INTERNATIONAL VISITOR NORTHERN TERRITORY	Visi	itors	Change on	Holi	day	Change on
YEAR ENDING SEPTEMBER	2019	2023	2019	2019	2023	2019
Visitors ('000)	310	180	-42%	262	131	-50%
Visitor nights ('000)	3,331	3,889	17%	1,902	1,347	-29%
Expenditure (\$ million)	470	395	-16%	371	209	-44%
Average length of stay (nights)	10.7	21.6	10.9	7.3	10.3	3.0
Average spend per trip (\$)	1,514	2,192	45%	1,413	1,589	13%
Visitor market share of Australia (%)	3.6	3.0	-0.6pp	5.6	4.8	-0.8pp

DOMESTIC VISITOR NORTHERN TERRITORY		Visitors		Change on		Holiday		Change on
YEAR ENDING SEPTEMBER	2019	2022	2023	2022	2019	2022	2023	2022
Visitors ('000)	1,643	1,474	1,389	-5.8%	711	808	704	-13%
Visitor nights ('000)	9,017	9,119	7,226	-21%	3,998	4,719	3,439	-27%
Expenditure (\$ million)	1,838	2,219	2,161	-2.6%	821	1,332	1,203	-9.7%
Average length of stay (nights)	5.5	6.2	5.2	-1.0	5.6	5.8	4.9	-1.0
Average spend per trip (\$)	1,119	1,506	1,556	3.3%	1,155	1,649	1,709	3.7%
Visitor market share of Australia (%)	1.4	1.5	1.2	-0.3pp	1.5	1.8	1.5	-0.3pp

REGIONAL VISITATION SUMMARY

COMBINED VISITOR TOP END		Visitors		Change on		Holiday		Change on
YEAR ENDING SEPTEMBER	2019	2022	2023	2022	2019	2022	2023	2022
Visitors ('000)	1,341	1,179	1,075	-8.8%	574	633	549	-13%
Visitor nights ('000)	8,236	7,576	7,788	2.8%	3,493	3,337	3,189	-4.5%
Expenditure (\$ million)	1,324	1,637	1,726	5.5%	601	892	871	-2.4%
Average length of stay (nights)	6.1	6.4	7.2	0.8	6.1	5.3	5.8	0.5
Average spend per trip (\$)	987	1,388	1,605	16%	1,048	1,410	1,586	13%
Visitor market share of Australia (%)	1.1	1.1	0.9	-0.2pp	1.1	1.4	1.1	-0.3pp
Visitor market share of the NT (%)	68.7	77.7	68.5	-9.2pp	59.0	76.2	65.7	-10.5pp

COMBINED VISITOR CENTRAL AUSTRALIA		Visitors		Change on	Holiday			Change on
YEAR ENDING SEPTEMBER	2019	2022	2023	2022	2019	2022	2023	2022
Visitors ('000)	773	403	535	33%	493	251	320	27%
Visitor nights ('000)	3,866	2,527	3,168	25%	2,341	1,510	1,488	-1.5%
Expenditure (\$ million)	972	660	724	9.7%	585	454	457	0.7%
Average length of stay (nights)	5.0	6.3	5.9	-0.4	4.7	6.0	4.7	-1.3
Average spend per trip (\$)	1,258	1,639	1,353	-17%	1,187	1,805	1,426	-21%
Visitor market share of Australia (%)	0.6	0.4	0.5	0.1pp	1.0	0.5	0.6	0.1pp
Visitor market share of the NT (%)	39.6	26.5	34.1	7.6pp	50.7	30.3	38.3	8.0pp



Combined (Domestic and International) Snapshot YE September 2023



TOP END

VISITORS 1.075M -8.8% EXPENDITURE \$1.726B +5.5%

HOLIDAY VISITORS 549,000 -13% HOLIDAY EXPENDITURE \$871M -2.4%

GREATER DARWIN

VISITORS 812,000 -8.0% EXPENDITURE* \$1,204M +5.6%

HOLIDAY VISITORS

INTRA-TERRITORY 123,000 -37% INTERSTATE 261,000 -13% DOMESTIC 383,000 -22% INTERNATIONAL 58,000 ↓

KAKADU ARNHEM VISITORS 184,000 +6.6% EXPENDITURE** \$237M +38%

HOLIDAY VISITORS

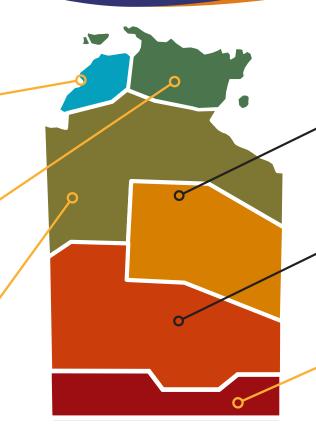
INTRA-TERRITORY 19,000 ↓ INTERSTATE 82,000 ↓ DOMESTIC 101,000 ↓ INTERNATIONAL 13,000 ↓

KATHERINE DALY

VISITORS 303,000 -17% EXPENDITURE \$285M -12%

HOLIDAY VISITORS

INTRA-TERRITORY 67,000 ↓ INTERSTATE 84,000 ↓ DOMESTIC 151,000 -30% INTERNATIONAL 14,000 ↓



CENTRAL AUSTRALIA VISITORS 535,000 +33%

EXPENDITURE \$724M +9.7%

HOLIDAY VISITORS 320,000 +27% HOLIDAY EXPENDITURE \$457M +0.7%

BARKLY

VISITORS 64,000 +4.8% EXPENDITURE \$48M +95%

HOLIDAY VISITORS

INTRA-TERRITORY ↓ INTERSTATE 21,000 ↓ DOMESTIC 21,000 ↓ INTERNATIONAL 7,000 ↓

ALICE SPRINGS MACDONNELL

VISITORS 312,000 +18% EXPENDITURE \$332M +23%

HOLIDAY VISITORS

INTRA-TERRITORY 50,000 ↑ INTERSTATE 78,000 ↓ DOMESTIC 128,000 -11% INTERNATIONAL 41,000 ↓

LASSETER

VISITORS 276,000 +27% EXPENDITURE \$345M -5.9%

HOLIDAY VISITORS

INTRA-TERRITORY 20,000 ↑ INTERSTATE 124,000 -24% DOMESTIC 143,000 -18% INTERNATIONAL 72,000 ↓

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* Expenditure is for Darwin only, excludes Outer Darwin. ** Expenditure is for the combined region of Litchfield Kakadu Arnhem and includes Outer Darwin. Note: International results are compared to 2019.

