Combined (Domestic and International) Snapshot Year Ending (YE) December 2022



\$3.12 **BILLION**

VISITOR EXPENDITURE YE DECEMBER 2022 FROM 1.66 MILLION VISITORS

TOTAL VISITORS



1,664,000 YE DEC 2022

1,283,000 YE DEC 2021 AVERAGE NIGHTS



7.4 YE DEC 2022

6.5 YE DEC 2021 AVERAGE SPEND PER PERSON



\$1,875 YE DEC 2022

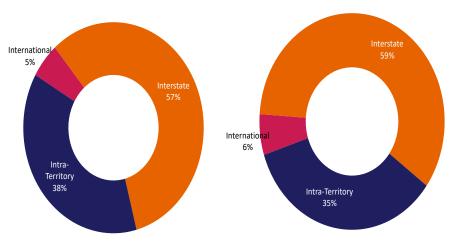
\$1,439 YE DEC 2021

COMBINED VISITOR NORTHERN TERRITORY SUMMARY	Visitors			Change		Change			
YEAR ENDING DECEMBER	2019	2021	2022	2022 on 2021		2021	2022	on 2021	
Visitors ('000)	2,001	1,283	1,664	30%	1,000	669	880	32%	
Visitor nights ('000)	12,365	8,299	12,235	47%	5,886	3,731	5,549	49%	
Expenditure (\$ million)	2,590	1,847	3,120	69%	1,225	978	1,513	55%	
Average length of stay (nights)	6.2	6.5	7.4	0.9	5.9	5.6	6.3	0.7	
Average spend per trip (\$)	1,294	1,439	1,875	30%	1,224	1,462	1,720	18%	
Visitor market share (%)	1.6	1.6	1.5	-0.1pp	2.0	1.8	1.8	Орр	

COMBINED VISITOR NORTHERN TERRITORY SUMMARY	Visitors			Change		Change			
DECEMBER QUARTER	2019	2021	2022	on 2021	2019	2021	2022	on 2021	
Visitors ('000)	488	224	370	65%	223	100	150	50%	
Visitor nights ('000)	2,859	1,456	3,185	119%	1,302	500	1,053	111%	
Average length of stay (nights)	5.9	6.5	8.6	2.1	5.8	5.0	7.0	2.0	
Visitor market share (%)	1.5	1.1	1.3	0.2pp	1.8	1.1	1.3	0.2pp	

VISITORS

HOLIDAY VISITORS



- For the year ending December 2022, visitors to the Northern Territory (NT) increased by 30% compared to the year ending December 2021. Visitation for the December quarter 2022 increased 65% compared to the same period in 2021.
- International borders to Australia opened on 21
 February 2022, while border restrictions for all
 interstate markets entry into the NT were lifted 20
 December 2021. There were 90,000 international
 visitors in the year ending December 2022. Even
 though borders are now open the Ukraine-Russia
 conflict has impacted demand for travel from
 source markets in Europe as well as global supply
 chain impacts on consumers by way of rising costs
 and constrained air access.
- New South Wales, Victoria, Queensland and Western Australia represented the largest interstate holiday source markets for the NT in the year ending December 2022.



Combined (Domestic and International) Snapshot YE December 2022



VISITOR SUMMARY

NORTHERN TERRITORY VISITOR SUMMARY YEAR ENDING DECEMBER 2022	Visitors ('000)	% Change on 2021	Average stay (nights)	Average spend per trip (\$)
Intra-Territory				
Total	623*	-2.1%	3.1	1073
Holiday	307	-0.2%	2.5	546
Visiting friends/relatives	67	-12%	1.9	408
Business	216	-4.1%	4.4	818
All other reasons	38	7.9%	3.5	1,091
Interstate				
Total	951*	48%	8.1	2,387
Holiday	519	44%	7.9	2,465
Visiting friends/relatives	141	48%	8.1	1,017
Business	282	54%	7.8	1,420
All other reasons	28	-43%	9.4	1,687
International				
Total	90*	np**	28.2	2,016
Holiday	54	np**	np**	np**
Visiting friends/relatives	16	np**	np**	np**
Business	8	np**	np**	np**
All other reasons	16	np**	np**	np**
Combined				
Total	1,664*	30%	7.4	1,875
Holiday	880	32%	6.3	1,720
Visiting friends/relatives	224	29%	7.9	887
Business	506	24%	6.5	1,173
All other reasons	81	-5.8%	19.9	1,956

TOP HOLIDAY SOURCE MARKETS

PARTICIPATION IN ABORIGINAL CULTURAL ACTIVITIES DURING TRIP



NEW SOUTH WALES

VISITORS 178,000 ↑ EXPENDITURE \$490M ↑



VICTORIA

VISITORS 161,000 ↑ EXPENDITURE \$404M ↑



QUEENSLAND

VISITORS 66,000 ↑ EXPENDITURE \$162M ↑



WESTERN AUSTRALIA

VISITORS 64,000 ↑ EXPENDITURE \$131M ↑



SOUTH AUSTRALIA

VISITORS 42,000 ↓ EXPENDITURE \$68M ↓



UNITED STATES OF AMERICA

VISITORS 9,000 **EXPENDITURE \$8M**



GERMANY

VISITORS 8,000 EXPENDITURE \$9M



UNITED KINGDOM

VISITORS 8,000 **EXPENDITURE \$10M**



FRANCE

VISITORS 6.000 **EXPENDITURE \$4M**



SCANDINAVIA

VISITORS 3.000 **EXPENDITURE \$3M**



Interstate Holiday Visitors



Intra-Territory Holiday Visitors

^{**}np - indicates data is not publishable.





^{*}Total visitors may not add up to the sum of the below purposes of travel, as more than one stopover in the NT is possible during a trip.



Combined (Domestic and International) Snapshot YE December 2022

VISITOR SUMMARY

INTERNATIONAL VISITOR NORTHERN TERRITORY	Visitors			Change		Change		
YEAR ENDING DECEMBER	2019	2021	2022	on 2019	2019	2021	2022	on 2019
Visitors ('000)	299	5	90	-70%	250	np**	54	-79%
Visitor nights ('000)	3,163	415	2,534	-20%	1,746	np**	673	-61%
Expenditure (\$ million)	437	29	181	-58%	339	np**	66	-81%
Average length of stay (nights)	10.6	np**	28.2	17.6	7.0	np**	12.6	5.6
Average spend per trip (\$)	1,463	np**	2,016	38%	1,359	np**	1,229	-9.6%
Visitor market share (%)	3.4	2.3	2.6	-0.8pp	5.3	np**	4.3	-1.0pp

DOMESTIC VISITOR NORTHERN TERRITORY	Visitors			Change		Change			
YEAR ENDING DECEMBER	2019	2021	2022	on 2021	2019	2021	2022	on 2021	
Visitors ('000)	1,703	1,278	1,574	23%	751	669	826	24%	
Visitor nights ('000)	9,202	7,884	9,701	23%	4,140	3,726	4,877	31%	
Expenditure (\$ million)	2,153	1,818	2,938	62%	885	977	1,448	48%	
Average length of stay (nights)	5.4	6.2	6.2	0.0	5.5	5.6	5.9	0.3	
Average spend per trip (\$)	1,265	1,423	1,867	31%	1,179	1,462	1,752	20%	
Visitor market share (%)	1.4	1.6	1.5	-0.1pp	1.6	1.8	1.7	-0.1pp	

REGIONAL VISITATION SUMMARY

COMBINED VISITOR TOP END		Visitors		Change		Holiday			
YEAR ENDING DECEMBER	2019	2021	2022	on 2021	2019	2021	2022	on 2021	
Visitors ('000)	1,336	980	1,269	29%	588	524	664	27%	
Visitor nights ('000)	8,191	5,835	8,867	52%	3,431	2,745	3,868	41%	
Expenditure (\$ million)	1,453	1,348	2,286	70%	564	712	1,040	46%	
Average length of stay (nights)	6.1	6.0	7.0	1.0	5.8	5.2	5.8	0.6	
Average spend per trip (\$)	1,087	1,375	1,801	31%	959	1,359	1,566	15%	
Visitor market share (%)	1.1	1.2	1.1	-0.1pp	1.2	1.4	1.4	Орр	
Visitor market share of the NT (%)	66.8	76.4	76.3	-0.1pp	58.8	78.4	75.5	-2.9pp	

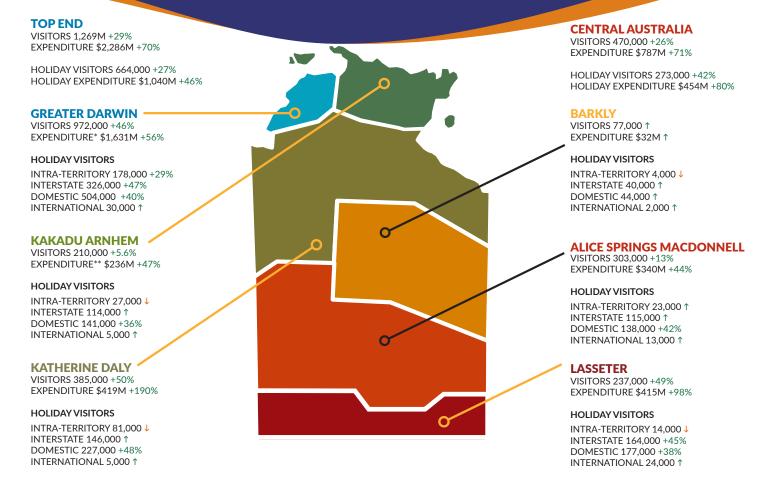
COMBINED VISITOR CENTRAL AUSTRALIA	Visitors		Change		Holiday		Change on	
YEAR ENDING DECEMBER	2019	2021	2022	on 2021	2019	2021	2022	2021
Visitors ('000)	796	373	470	26.1%	519	193	273	42%
Visitor nights ('000)	3,915	2,167	3,120	44.0%	2,388	943	1,531	62%
Expenditure (\$ million)	1,118	461	787	71%	656	252	454	80%
Average length of stay (nights)	4.9	5.8	6.6	0.8	4.6	4.9	5.6	0.7
Average spend per trip (\$)	1,405	1,237	1,673	35%	1,264	1,311	1,663	27%
Visitor market share (%)	0.6	0.5	0.4	-0.1pp	1.0	0.5	0.6	0.1pp
Visitor market share of the NT (%)	39.8	29.0	28.3	-0.8pp	51.9	28.8	31.0	2.2pp

^{**}Not publishable due to small base in 2021.

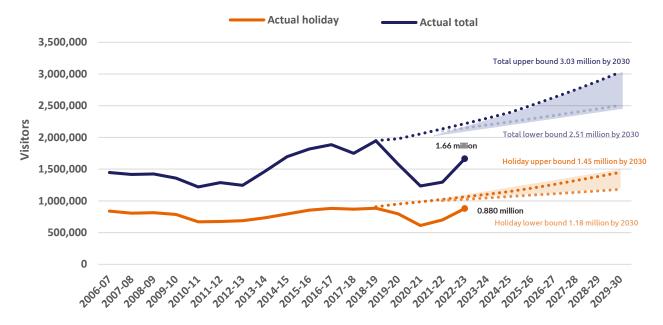


NORTHERN TERRITORY TOURISM NT

Combined (Domestic and International) Snapshot YE December 2022



NORTHERN TERRITORY TOURISM INDUSTRY STRATEGY 2030 TOTAL AND HOLIDAY VISITOR TARGETS



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