# **Tours**Sample Rate Sheet

# Tour Rates (Inbound)

Validity: 1 April 2020 – 31 March 2021

Insert your Company Name Address Postal Address Phone number, Email ABN

	Tour Location	Departures	Departs From	Duration	Inclusions	Retail Adult	Nett Adult	Retail Child (5-15yrs)	Nett Child (5-15yrs)
Tour 1	<ul> <li>Darwin</li> <li>Adelaide River</li> <li>Litchfield National Park (Florence Falls, Buley Rockhole, Wangi Falls)</li> <li>Darwin</li> </ul>	Daily (Apr-Oct)	Darwin Visitor Information Centre 6 Bennett St, Darwin	7am – 6pm	<ul> <li>Jumping Croc Cruise on Adelaide River</li> <li>3 swimming opportunities within Litchfield National Park</li> <li>morning tea, lunch &amp; afternoon tea</li> <li>drinking water</li> <li>transfers</li> </ul>	\$150.00	\$105.00	\$90.00	\$63.00
Tour 2	<ul> <li>Darwin</li> <li>Adelaide River</li> <li>Fogg Dam Conservation Reserve</li> <li>Window on the Wetlands</li> <li>Darwin</li> </ul>	Daily (Apr-Oct) Tue & Thu (Nov-Mar)	Darwin Visitor Information Centre 6 Bennett St, Darwin	1pm – 6pm	<ul><li>Jumping Croc Cruise on Adelaide River</li><li>afternoon refreshments</li><li>drinking water</li><li>transfers</li></ul>	\$100.00	\$70.00	\$60.00	\$42.00

All rates are in AUD and inclusive of 10% GST

## **Extra Information**

Departures & Transfers	Children	Fitness	What to bring
Hotel pick-up & drop-off at Darwin CBD hotels are available on request from 6am. Alternatively passengers can meet out the front of the Darwin Visitor Information Centre, 6 Bennett Street, Darwin. Please note the departure time and arrive 15 minutes prior to your scheduled departure.	Tours are not suitable for children under 5 years of age. Children's price applies for children aged 5-15 inclusive.	Tour 1 requires the ability to walk a moderate distance including uneven ground and stairs. All other tours are suitable for low fitness levels with light walking only.	For tour 1 bring a swimming costume and a towel. All tours require comfortable walking shoes and weather appropriate clothing. Hat, sunscreen and insect repellent is recommended. Plus of course your camera!

Disclaimer: Tourism NT has prepared this rate sheet template as an example and should not be relied upon as such. The rates shown are an example only.

# **Accommodation**Sample Rate Sheet

Tour Rates (Inbound)

Validity: 1 April 2020 – 31 March 2021

Insert your Company Name Address Postal Address Phone number, Email ABN

	Bedding Configuration	Max Pax Per Room	Retail Twin Share Per Room	Nett Twin Share Per Room	Retail *extra person rate (adult)	Nett * extra person rate (adult)	Retail *extra person rate (child)	Nett * extra person rate (child)
Standard Rooms (15 rooms)	<ul><li>1 x king bed</li><li>1 x rollaway</li></ul>	3 adults	\$95.00	\$66.50	\$35.00	\$24.50	\$25.00	\$17.50
Deluxe Rooms (8 rooms)	<ul><li>1 x king bed OR</li><li>2 x single beds</li></ul>	2 adults	\$130.00	\$91.00	NA	NA	NA	NA
Family Suites (3 suites)	<ul><li>1 x king bed</li><li>2 x single beds</li><li>1 x rollaway</li></ul>	2 adults, 3 children OR 3 Adults	\$115.00	\$80.50	\$35.00	\$24.50	\$25.00	\$17.50

All rates are in AUD and inclusive of 10% GST. Rates are room only.

## **Extra Information**

Continental Breakfast	Full buffet Breakfast	Set Menu	*Extra person rate	Blackout period
Continental breakfast is served daily from 7am – 10am. Rate is \$10.00 per person.	Full buffet breakfast is served daily from 7am – 10am. Rate is \$18.00 per person.	A two-course set menu dinner is available from 6pm – 9.30pm daily. Rate is \$35.00 per person.	Extra person rate applies to any additional person staying in the room. Adult and child rates apply, however you can choose to offer children free of charge when using existing bedding in the same room as paying adults.	Not available for trade bookings from 23 December – 3 January inclusive.

# **Attraction**Sample Rate Sheet

## Tour Rates (Inbound)

Validity: 1 April 2020 - 31 March 2021

Insert your Company Name Address Postal Address Phone number, Email ABN

	Opening Hours	Inclusions	Retail Adult	Nett Adult	Retail Child	Nett Child	Retail Concession	Nett Concession
FIT	9am – 5pm	Attraction entry, free scheduled daily talks and shows.	\$55.00	\$38.50	\$35.00	\$24.50	\$40.00	\$28.00
<b>Group</b> 10-200 pax	9am – 5pm	Attraction entry, free scheduled daily talks and shows, free coach parking.	\$45.00	\$31.50	\$25.00	\$17.50	\$28.00	\$19.60
School Groups 10-200 pax	9am – 5pm	Attraction entry, free scheduled daily talks and shows, free coach parking, one hour guided school tour.	\$30.00	\$21.00	\$15.00	\$10.50	\$18.50	\$12.95

All rates are in AUD and inclusive of 10% GST. Rates are room only.

### **Extra Information**

Concessions

concession rate.

# Concession entry is available for full time students aged over 15 and visitors aged over 60 with appropriate ID, such as a student card, pensioner card or seniors card. Carers accompanying a disabled or frail visitor may enter free on presentation of a companion card. The visitor they accompany will pay the

### Children

Children's rates apply to children aged 5-15 inclusive. Children aged 4 and under may enter free of charge with a paying adult.

### **School Groups**

Primary and secondary school groups are eligible for school rates and program. Tertiary groups are eligible for the standard group rate. Tour group leader is FOC.

### What to bring

Comfortable footwear, weather appropriate clothing and sunscreen. A café and kiosk are available onsite to purchase refreshments. Picnic areas including BBQ facilities are also available for use.

### **Blackout Period**

Not available for trade bookings 23 December – 3 January inclusive.

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